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Court Grants ICON Stay Relating to Trademark Infringement

VANCOUVER, Wash., Sep 5, 2003 (BUSINESS WIRE) --

The Nautilus Group, Inc. (NYSE: NLS), a leading marketer, developer, and manufacturer of branded health and fitness products, announced today that the United States Court of Appeals for the Federal Circuit granted ICON Health and Fitness, Inc. a Stay of the Preliminary Injunction originally ordered by the Federal District Court for the Western District of Washington.

On August 1, 2003, the District Court ruled in favor of The Nautilus Group on a Motion for Preliminary Injunction, and entered an Order barring ICON Health and Fitness, Inc. from using the mark "CrossBow" on any exercise equipment. The Stay allows ICON to continue using the "CrossBow" trademark until the Federal Circuit rules on the merits of ICON's appeal.

"We are disappointed that the Stay was granted, but we remain confident that the Court of Appeals will affirm the original Order granting Nautilus the Preliminary Injunction for trademark infringement," commented Gregg Hammann, President and Chief Executive Officer.

This Stay has no effect on the patent infringement claims against ICON to be presented in the trial scheduled for December 1, 2003.

About The Nautilus Group

The Nautilus Group, Inc. is a leading marketer, developer, and manufacturer of branded health and fitness products sold under such well-known names as Nautilus, Bowflex, Schwinn and StairMaster. The Company currently markets its Bowflex and TreadClimber home fitness equipment and Nautilus Sleep Systems through its direct-marketing channel, using an effective combination of television commercials, infomercials, response mailings, the Internet, and inbound/outbound call centers. The Company sells its Nautilus, Schwinn and StairMaster commercial fitness equipment through its sales force and selected dealers to health clubs, government agencies, hotels, corporate fitness centers, colleges, universities, and assisted living facilities. The Nautilus Group also markets and sells a complete line of consumer fitness equipment, under its Nautilus, Schwinn and StairMaster brands, through a network of specialty dealers, distributors, and retailers worldwide. The Company is headquartered in Vancouver, Washington. The Nautilus Group is located on the Web at www.nautilusgroup.com.

From time to time, The Nautilus Group may issue forward-looking statements relating to its products and services, including statements regarding its direct and commercial/retail segment businesses. Factors that could affect The Nautilus Group's actual results include availability of media time and fluctuating advertising rates, a decline in consumer spending due to unfavorable economic conditions, expiration of important patents, its reliance on a limited product line, its ability to effectively develop, market, and sell future products, its ability to effectively identify and negotiate any future strategic acquisitions, its ability to integrate any acquired businesses into its operations, unpredictable events and circumstances relating to international operations including its use of foreign manufacturers, government regulatory action, and general economic conditions. Please refer to our reports and filings with the Securities and Exchange Commission, including our most recent annual report on Form 10-K and quarterly reports on Form 10-Q, for a further discussion of these risks and uncertainties. We also caution you not to place undue reliance on forward-looking statements, which speak only as of the date they are made. We undertake no obligation to update publicly any forward-looking statements to reflect new information, events or circumstances after the date they were made or to reflect the occurrence of unanticipated events.

SOURCE: The Nautilus Group, Inc.

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